



AMERICAN
BANKRUPTCY
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the northeast

**24TH ANNUAL
BANKRUPTCY CONFERENCE
JULY 20-23, 2017**



**12TH ANNUAL
CONSUMER FORUM
JULY 20-22, 2017**

JULY 20-23, 2017

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24TH ANNUAL **12TH ANNUAL**
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JULY 20-23, 2017 **JULY 20-22, 2017**



welcome

Please join us for the 24th Annual Northeast Bankruptcy Conference and 12th Annual Northeast Consumer Forum, back in Newport, Rhode Island, at the Newport Marriott! The Northeast Advisory Board has assembled a roster of great speakers on a wide variety of timely topics that offer something for everyone. In this ever-changing industry, you can't afford to miss this top-notch conference by the sea, with networking opportunities galore!

An ABI favorite, Newport is a popular destination for the Northeast Conference. Coupled with its convenient location just walking distance from shopping and sightseeing, along with an impressive redesign, the Newport Marriott has set sail on a new chapter as one of the best hotels in Newport. Set your sails to join us this July!

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THE WALL STREET JOURNAL.

Why You Should Attend:

At this year's conference, you'll discover the latest trends and strategies for today's bankruptcy environment. A unique gathering of leading judges, bankruptcy attorneys and expert consultants will share their ideas on some of today's hottest topics and best practices.

Who's Attending?

- 65% Attorneys
- 15% Financial Service Professionals
- 20% CPAs, Accountants, and Turnaround and Related Professionals, Including Judges

Big Credits, Big Value!

Northeast Bankruptcy Conference

- 10.25/12 Hours of CLE/CPE Credit
- 2.75/3 Hours of Ethics Credit

Northeast Consumer Forum

- 8.75/10.5 Hours of CLE/CPE Credit
- 1.25/1.5 Hours of Ethics Credit

That's less than \$80 per hour of CLE/CPE!

What Previous Attendees Have Said...

"The Northeast programs are always a must; I have been coming with my family for years."

"It remains the best CLE conference I attend."

"The speakers are great, the materials are great!"

"Great locations!"



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24TH ANNUAL **12TH ANNUAL**
BANKRUPTCY CONFERENCE *the* **CONSUMER FORUM**
JULY 20-23, 2017 **JULY 20-22, 2017**

BUSINESS CONFERENCE
SESSIONS

CONSUMER FORUM
SESSIONS



THURSDAY, JULY 20

5:00-6:00 p.m.

**EMERGING LEADERS
AND JUDGES ROUNDTABLE** *(invite only)*

Sponsored by Wilmer Hale
Private roundtable for up-and-coming insolvency professionals and the judges in attendance.

6:00-8:00 p.m.

OPENING RECEPTION

Sponsored by Carl Marks Advisors and Duane Morris LLP

FRIDAY, JULY 21

7:00-7:45 a.m.

BREAKFAST

Sponsored by Murtha Cullina LLP and Sheehan, Phinney, Bass + Green

7:45-9:15 a.m.

PLENARY SESSION

Detecting Lies: Strategies for Exposing a Deceitful Witness

Poker players look for tells. Polygraphs measure physiological indicators. Movies suggest that there is some magic to looking somebody in the eye. In court, though, judges and lawyers are left to their own devices to determine whether a witness is lying. A clinical psychologist and a former attorney general of the Commonwealth of Massachusetts will join experienced trial lawyers and a judge to discuss lying and the limits of detecting lying, including verbal and nonverbal cues that aid in assessing the credibility of statements.

Guy B. Moss, Moderator

Riemer & Braunstein LLP; Boston, Mass.

Hon. Joan N. Feeney

U.S. Bankruptcy Court (D. Mass.); Boston

Scott Harshbarger

Casner & Edwards, LLP; Boston

Gregory W. Nye

Bracewell LLP; Hartford, Conn.

Prof. Matt Zaitchik

Roger Williams University; Bristol, R.I.

9:15-9:30 a.m.

COFFEE BREAK

Sponsored by Goulston & Storrs PC

9:30-10:45 a.m.

**BUSINESS TRACK
CONCURRENT SESSIONS (3)**

**Sealing the Deal: Negotiating, Documenting
and Consummating Settlements in Bankruptcy**

This interactive nuts-and-bolts panel will discuss three phases of settlements in the context of a bankruptcy case: (1) negotiating a settlement, including evaluating the benefits of settlement versus litigation risk and expense, negotiating tactics and strategies, and the role of the mediator; (2) drafting term sheets and settlement agreements, an overview of the law on the enforceability of term sheets and settlement agreements (both pre- and post-court approval), and the components of the settlement agreement; and (3) consummating the settlement, with an emphasis on Federal Rule of Bankruptcy Procedure 9019 standards, the necessary components of a motion to approve compromise, presentation to the bankruptcy court, the bankruptcy court's role in evaluating the settlement and the court's order approving the settlement, the nonbankruptcy aspects of a settlement, and post-settlement actions.

Hon. Elizabeth S. Stong, Moderator

U.S. Bankruptcy Court (E.D.N.Y.); Brooklyn

Jeanne P. Darcey

Sullivan & Worcester; Boston

Taruna Garg

Murtha Cullina LLP; Boston

Craig R. Jalbert

Verdolino & Lowey, P.C.; Foxboro, Mass.

Hon. Louis H. Komreich (ret.)

Bernstein Shur; Bangor, Maine

Loans-to-Own: How Do You Do It? Should You Do It?

The strategy of providing funding to troubled companies or purchasing existing secured debt at a discount in order to obtain ownership (so-called "loans-to-own") continues to inspire controversy and litigation even as its use by debt financiers and other investors has become more commonplace. This panel will explore the practical considerations, business risks and legal issues associated with loans-to-own, both inside and outside of bankruptcy. Discussion on transactions outside of bankruptcy will include the scope of due diligence, intercreditor issues, insider participation, "bankruptcy-proofing," and the risks and benefits of a "friendly foreclosure." Discussion on transactions inside of bankruptcy will include using DIP financing to achieve ownership, potential limits on credit bidding, the impact of including or excluding insiders from the post-closing company, and risks presented by remedies such as equitable subordination and involuntary debt recharacterization.

Hon. Christopher J. Panos, Moderator

U.S. Bankruptcy Court (D. Mass.); Boston

Barry S. Feigenbaum

Rogin Nassau LLC; Hartford, Conn.

Jeffrey B. Gaynor

TruellNorth Capital Partners LLC; Stamford, Conn.

Donald E. Rothman

Riemer & Braunstein LLP; Boston

Plan Conversions of Debt to Equity:

The Means, the Math, the Risks and the Upsides

The next evolution of insolvency practice is upon us. The morphing of what started as a restructuring practice into a §363 sale practice is old news, while the more recent introduction of nontraditional, sophisticated financial investors into the process has brought about another evolution: the debt-to-equity conversion. Why settle for prime and three when you can use Bankruptcy Code provisions like the absolute priority rule and the securities law exemption to come out post-effective date with a freely tradable equity instrument that will enable the holder to share in all of the upside of the reorganized enterprise? This panel will explore the mechanics of a debt-to-equity conversion in the context of a chapter 11 plan in the legal context, then

will explain the valuation metrics and allocation calculations that underlie the dynamics as to who gets to participate and the amount of equity offered to the various case constituencies. The discussion will also cover the tools used to spur creditor acceptance of the conversion and uses of the paradigm as a means of raising new capital for the restructured debt, such as backstop agreements and rights offerings.

Hon. James J. Tancredi, Moderator

U.S. Bankruptcy Court (D. Conn.); Hartford

Laura Davis Jones

Pacholski Stang Ziehl & Jones LLP; Wilmington, Del.

Michael O'Hara

PJT Partners Inc.; Boston

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Morgan, Lewis & Bockius LLP; Boston

CONSUMER TRACK

Reaffirmation and Surrender:

A Debtor's Dilemma Demystified

This panel will discuss recent case law highlighting the fallout from failing to reaffirm, what "surrender" really means, and what you need to know when advising your client on the benefits and burdens of reaffirmation and surrender.

Peter N. Tamposi, Moderator

Tamposi Law Group, P.C.; Nashua, N.H.

Hon. Enrique S. Lamoutte

U.S. Bankruptcy Court (D. P.R.); San Juan

Kate E. Nicholson

Nicholson Herrick LLP; Cambridge, Mass.

Jeffrey T. Piampiano

Drummond Woodsum; Portland, Maine

10:45-11:00 a.m.

COFFEE BREAK

Sponsored by Posternak, Blankstein & Lund LLP

11:00 a.m.-12:15 p.m.

BUSINESS TRACK

CONCURRENT SESSIONS (3)

Litigation: Expert Cross-Examination Stratego!

Challenging an expert witness requires more than just wondering what questions to ask on cross-examination. Is the expert witness even an expert in the right subject matter? Should the expert be deposed before trial and challenged before he or she takes the stand, or would cross-examination without giving the expert the clues that come with deposition questions present the best opportunity to defuse the weight of the expert's opinion? How can the trial lawyer prepare for cross-examination of an expert and contain the damage done on direct examination of the expert? What are the essential attributes of strong cross-examination, and how should the trial lawyer deliver the most effective and forceful cross? What are the most effective cross-examination strategies for impugning and impeaching an expert's opinion? This panel will discuss the legal, strategic and practical considerations that arise in preparing and delivering effective cross-examination, followed by experienced trial lawyers demonstrating techniques for effective containment and impeachment of expert opinion and testimony — with an experienced judge letting them know in real time whether they succeeded.

Hon. Michael A. Fagone, Moderator

U.S. Bankruptcy Court (D. Maine); Bangor

Jeremy R. Fischer

Drummond Woodsum; Portland, Maine

Jeffrey Hellman

Law Offices of Jeffrey Hellman, LLC; New Haven, Conn.

Yvette Austin Smith

The Brattle Group, Inc.; New York

Lisa D. Tingue

Office of the U.S. Trustee; Worcester, Mass.

The Critical Role of Financial Advisors in Unwinding Ponzi Schemes

How do you come to understand a business whose very survival was dependent on ensuring that nobody could understand the business? When administering Ponzi-related bankruptcies,

actions taken at the outset are often determinative of the results, but what do you do when the books and records are fiction? This panel will focus on the role of financial professionals in Ponzi scheme bankruptcies, including the initial investigation, establishing the existence of a Ponzi scheme, determining who the "winners" and "losers" are, seeking additional recoveries (including chapter 5 actions and other litigation), making distributions and negotiating settlements.

Hon. Bruce A. Harwood, Moderator

U.S. Bankruptcy Court (D. N.H.); Manchester

Angela M. Allen

Jenner & Block; Chicago

Richard J. Davis

Richard J. Davis, Attorney at Law; New York

Timothy J. Martin

Huron Business Advisory; Boston

The Closely Held Business in Financial Trouble:

Unraveling Conflicts Within the "Family"

When financial trouble hits the closely held business, a more complicated structure often lurks below the surface. What the "family" views as a single business may actually be several entities with a long history of intercompany transactions. Conversely, one generation may have transitioned out of the business but might still be receiving compensation from the business under the control of the next generation. The problems are heightened when your contact at the client is an individual who wears various "hats," including president, board chair, CEO and potential defendant. How does the professional deal with the conflicts and consequences of transactions with insiders and affiliates, particularly where the financial resources of the business and individuals are already stretched thin before adding the layer of professionals that come with any bankruptcy proceeding? This panel of experienced restructuring professionals will discuss the legal, ethical and financial issues raised by family conflicts, and provide their unique legal insights and practical advice.

Douglas S. Skalka, Moderator

Neubert, Pepe & Monteith, P.C.; New Haven, Conn.

Christine E. Devine
Mirick, O'Connell, DeMallie & Lougee, LLP; Worcester, Mass.
Jason Mills
BCM Advisory Group; Portland, Maine
Hon. Brian K. Tester
U.S. Bankruptcy Court (D. P.R.); San Juan

CONSUMER TRACK

Stranger Things in Chapter 13

Assets acquired post-petition, student loan classifications, and plans that provide for the automatic vesting of title to creditors upon confirmation: Can these issues be navigated without throwing a debtor's plan upside-down? Catch up on strategic tips and considerations that will help you get your debtor to the other side of a chapter 13.

William H. Sandstead, Moderator
Brunswick, Maine
Hon. Elizabeth D. Katz
U.S. Bankruptcy Court (D. Mass.); Springfield
John S. McNicholas
Karde & Associates, P.C.; Lowell, Mass.
John Rao
National Consumer Law Center; Boston

OPTIONAL EVENTS

1:00 p.m.

GOLF TOURNAMENT AT NEWPORT NATIONAL

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TENNIS TOURNAMENT

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TOUR DE ABI

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1:30 p.m.

ABI REGATTA

Sponsored by Nixon Peabody LLP and Pepper Hamilton LLP

6:00-7:00 p.m.

FRIDAY NETWORKING RECEPTION

Sponsored by Neubert, Pepe & Monteith, P.C., Pullman & Comley LLC, Reid and Riege, P.C. and Zeisler & Zeisler, P.C.
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Entertainment sponsored by Argus Management Company, LLC
Kids' Entertainment sponsored by Mintz, Levin, Cohn, Ferris, Glosky and Popeo, P.C.

SATURDAY, JULY 22

7:30-8:00 a.m.

BREAKFAST

Sponsored by Choate Hall & Stewart LLP and Hinckley, Allen & Snyder LLP

8:00-9:00 a.m.

PLENARY SESSION

ESI and Ethics: How to Avoid Sanctions — and Worse

Emails, text messages, Snapchat: Nobody ever calls anymore. Firing off an email three minutes after somebody made you angry gives rise to any number of issues, one of them being that once the "send" button is hit, electronically stored information (ESI) is created. This panel will discuss the ethical duties to preserve and the discovery duties to produce ESI, and remedies for violations of either — including the duty to refrain from obstruction of access to evidence, the ethical duty to refrain from unlawful alteration or destruction of evidence (spoliation), and the duty to make diligent efforts to comply with discovery requests. Also covered will be the necessary protocols that clients should have in place prior to litigation, remedies for failure to preserve ESI under Fed. Rule Civ P. 37(e), and other remedies for discovery violations.

Jonathan Sablone, Moderator

Nixon Peabody LLP; Boston

Charles R. Bennett, Jr.

Murphy & King; Boston

Hon. Hannah L. Blumenstiel

U.S. Bankruptcy Court (N.D. Cal.); San Francisco

John Queirolo, Jr.
TrustPoint International; New York

Hon. Brian P. Stern
Rhode Island Superior Court; Warwick, R.I.

Amanda Buck Varella
Brown Rudnick LLP; Boston

9:00-9:15 a.m.

COFFEE BREAK

Sponsored by Bernstein Shur

9:15-10:30 a.m.

BUSINESS TRACK

REPEAT CONCURRENT SESSIONS (3)

Litigation: Expert Cross-Examination Stratego!

The Critical Role of Financial Advisors in Unwinding Ponzi Schemes

The Closely Held Business in Financial Trouble: Unraveling Conflicts Within the "Family"

CONSUMER TRACK

A Perfect Storm: The Ethical Dilemma of Just Asking to Be Paid

Does an approved fee application shelter counsel from malpractice claims brought by the client? If it does, how do you advise your client about how the application and its approval affects a client's future claim against you? Does asking for it to be paid pit you against your client and create an unavoidable conflict of interest? Get the tools to navigate these murky ethical considerations.

Carolyn A. Bankowski, Moderator

Office of the Chapter 13 Trustee; Boston

Hon. Peter G. Cary

U.S. Bankruptcy Court (D. Maine); Portland

Jennifer G. Hayden

Molleur Law Office; Biddeford, Maine

Christopher M. Lefebvre

Claude F. Lefebvre & Christopher M. Lefebvre, P.C.; Pawtucket, R.I.

10:30-10:45 a.m.

COFFEE BREAK

Sponsored by PretiFlaherty

10:45 a.m.-12:00 noon

BUSINESS TRACK

REPEAT CONCURRENT SESSIONS (3)

Sealing the Deal: Negotiating, Documenting and Consummating Settlements in Bankruptcy

Loans-to-Own: How Do You Do It? Should You Do It?

Plan Conversions of Debt to Equity:

The Means, the Math, the Risks and the Upsides

CONSUMER TRACK

Disincorporation:

Pre-Petition Planning Versus a Harbinger for Disaster

This panel will discuss the growing practice of the pre-petition transfer of business assets to insiders to allow for an individual filing, and the resulting issues for the debtor and its creditors. Is it fraud per se, or is it a creative way to get your individual client and their business assets into one case? Join us as we discuss this inspired, but precarious, practice.

Randy J. Creswell, Moderator

Perkins Thompson, PA; Portland, Maine

Hon. Diane Finkle

U.S. Bankruptcy Court (D. R.I.); Providence

Bruce B. Hochman

Eaton Peabody; Portland, Maine

Charles A. Maglieri

Advanced Bankruptcy Legal Services; Bloomfield, Conn.

OPTIONAL EVENTS

1:00 p.m.

KAYAKING

Sponsored by Brown Rudnick LLP

GLASSBLOWING

Sponsored by Riemer & Braunstein LLP

2:00 p.m.

SCHOONER SAILING

Sponsored by Casner & Edwards, LLP and Sullivan & Worcester

4:00-5:15 p.m.

HARBORSIDE CHAT

Hon. J. Michael Deasy

U.S. Bankruptcy Court (D. N.H.); Manchester

Richard E. Mikels

Pachulski Stang Ziehl & Jones LLP, Boston

Prof. Jack F. Williams

Baker Tilly Virchow Krause, LLP; Atlanta

6:00-7:00 p.m.

SPONSOR RECEPTION *(invite only)*

Sponsored by Foley Hoag LLP and Spinglass Management Group LLC

7:00-10:00 p.m.

SATURDAY DINNER

Sponsored by Deloitte CRG and Ropes & Gray LLP

Bar sponsored by Pachulski Stang Ziehl & Jones LLP and Robinson & Cole LLP

Kids' Entertainment sponsored by Verdolino & Lowey, P.C.

SUNDAY, JULY 23

7:00-8:30 a.m.

BREAKFAST

Sponsored by Gavini/Solmonese LLC and Morgan, Lewis & Bockius LLP

8:30-10:00 a.m.

PLENARY SESSION

What's Your Favorite? Supreme Court Decisions that Will

Impact (and Already Have Impacted) Bankruptcy Practice

A panel of judges, academics and Supreme Court practitioners will lead a discussion regarding the 2016-17 Supreme Court decisions of note for insolvency practitioners, as well as the high court's most impactful, interesting or problematic decisions on bankruptcy practice to date.

Hon. Eugene R. Wedoff (ret.), Moderator

Oak Park, Ill.

Hon. Frank J. Bailey

U.S. Bankruptcy Court (D. Mass.); Boston

Hon. Robert E. Gerber (ret.)

Joseph Hage Aaronson LLC; New York

Lynne F. Riley

Casner & Edwards, LLP; Boston

William J. Rochelle, III

Editor-at-Large

American Bankruptcy Institute; New York

10:00 a.m.

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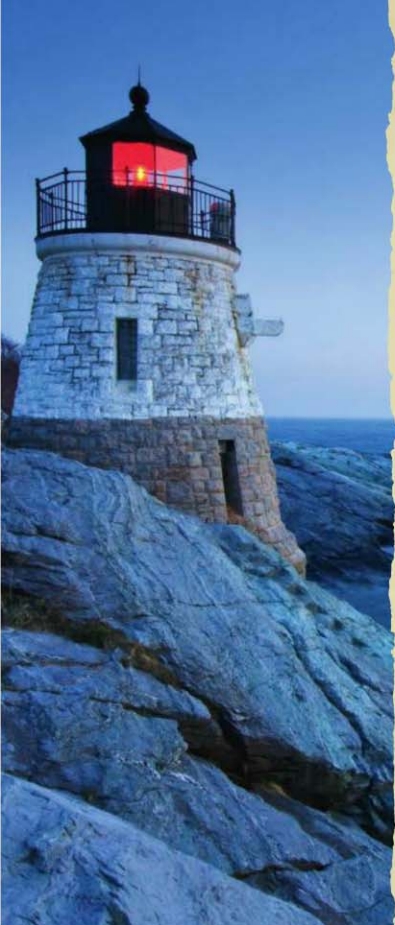
Adrienne Walker

Mintz, Levin, Cohn, Ferris, Glavsky

and Popeo, PC

James M. Wilton

Ropes & Gray LLP



Optional Events

Friday, July 21, 1:00 p.m. **GOLF TOURNAMENT AT NEWPORT NATIONAL**

Sponsored by Bracewell LLP and Mackinac Partners LLC

Take your game to a higher level at this 18-hole, par-72 course. Participants of all skill levels are encouraged to play. The **\$275-per-person fee** includes boxed lunch, green fee and prizes. *Please check the appropriate box on the registration form to play, and indicate your handicap.*



Friday, July 21, 1:00 p.m. **TENNIS TOURNAMENT**

Sponsored by Huron Consulting Group Inc.

Participants of all skill levels are encouraged to play. The **\$35-per-person fee** includes boxed lunch, court fee and prizes. *Please check the appropriate box on the registration form to play.*



Friday, July 21, 1:00 p.m. **TOUR DE ABI**

Sponsored by Murphy & King and Ruberto, Israel & Weiner, P.C.

Join us for the annual Tour de ABI bike ride as an expert biker, or opt to enjoy a guided bike ride around the area. The ride will begin after lunch. The **\$35-per-person fee** includes a boxed lunch. *Please check the appropriate box on the registration form.*



Friday, July 21, 1:30 p.m.

ABI REGATTA

Sponsored by Nixon Peabody LLP and Pepper Hamilton LLP

Not only is Newport the sailing capital of the world, it is the only port in the world to house a charter fleet of classic 12-meter yachts that have been contenders in the America's Cup Races. Join the captains and crews of two of these spectacular boats on an informal race around the waters of Newport. Tickets are \$75 per person. Please check the appropriate box on the registration form.

Saturday, July 22, 1:00 p.m.

KAYAKING

Sponsored by Brown Rudnick LLP

Enjoy a scenic drive to Wickford for kayaking in the scenic Rhode Island John H. Chafee National Wildlife Refuge. The \$50-per-person fee includes a boxed lunch. Please check the appropriate box on the registration form.

Saturday, July 22, 1:00 p.m.

GLASSBLOWING

Sponsored by Riemer & Braunstein LLP

Try your hand at the ancient art of glassblowing! At the conclusion of this interactive and unique learning activity, you will create a colorful memory of your time in Newport. Participants will take turns shaping molten glass into hand-blown ornaments and will have their ornaments shipped home once they have cooled. Tickets are \$75 per person. Please check the appropriate box on the registration form.

Saturday, July 22, 2:00 p.m.

SCHOONER SAILING

Sponsored by Casner & Edwards, LLP and Sullivan & Worcester

Enjoy sailing through Newport Harbor and Narragansett Bay aboard the 72-foot schooner *Madeline*. You will experience the joy of sailing while seeing a memorable perspective of Newport aboard this classic schooner! Tickets are \$50 per person. Please check the appropriate box on the registration form.



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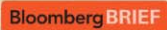
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 Bloomberg BRIEF



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Northeast Conference and Consumer Forum Information

HOTEL ACCOMMODATIONS

ABI has arranged a special conference rate of **\$378 single/double per night** at the Newport Marriott; additional fees apply for additional room guests. To secure the special rate, hotel reservations must be made by **June 16, 2017**. Reservations may only be made once you have registered with ABI. Upon payment of the conference registration fees, you will receive a hotel reservation link to reserve your room. Rooms are held on a first-come, first-served basis. ABI cannot guarantee anyone a room after the specially rated ABI block is filled.

TRANSPORTATION

Auto: Newport is an easy drive from Providence, Boston and Hartford and is about 2.5-3 hours from Concord, Portland and New York.
Air: The resort is located 30 miles from Providence's T.F. Green Airport.

CANCELLATION POLICY

All fees, except a **\$75 handling fee**, will be refunded if notice of cancellation is received in writing by **June 29, 2017**. No refunds will be made if notice is received after June 29, although substitutions will be allowed. After June 29, upon written request, a coupon for 20% off the registration fee (not including optional events) will be issued, which can be used (by the cancelling registrant only) for any ABI educational program up to one year after this conference, or for this same conference next year.

CONTINUING EDUCATION

Northeast Bankruptcy Conference: 10.25 hours of CLE credit, including 2.75 hours of ethics, are pending in states calculating CLE on a 60-minute hour, and 12 hours of CLE credit, including 3 hours of ethics, are pending in 50-minute-hour states. **Credit hours granted are subject to approval from each state.** **NY MCLE:** This transitional and non-transitional program has been approved in accordance with the requirements of the CLE Board for a maximum of 12 credit hours, of which 3 hours of credit can be applied toward the ethics professionalism requirement. **California MCLE:** ABI certifies that this activity has been approved for MCLE credit in the amount of 10.25 hours, of which 3 hours will apply to ethics. 12 hours of CPE credit, including 3 hours of ethics, are also available.

Northeast Consumer Forum: 8.75 hours of CLE credit, including 1.25 hours of ethics, are pending in states calculating CLE on a 60-minute hour, and 10.5 hours of CLE credit, including 1.5 hours of ethics, are pending in 50-minute-hour states. **Credit hours granted are subject to approval from each state.** **NY MCLE:** This transitional and non-transitional program has been approved in accordance with the requirements of the CLE Board for a maximum of 10.5 credit hours, of which 1.5 hours of credit can be applied toward the ethics professionalism requirement. **California MCLE:** ABI certifies that this activity has been approved for MCLE credit in the amount of 8.75 hours, of which 1.5 hours will apply to ethics. 10.5 hours of CPE credit, including 1.5 hours of ethics, are also available.

CONTINUING EDUCATION (continued)

ABI offers intermediate-level courses, which assume that attendees have some knowledge in insolvency matters (pursuant to the "Statement on Standards for CPE Programs" established by AICPA and NASBA). ABI is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State Boards of Accountancy have the final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website, www.nasbaregistry.org. For more information regarding administrative policies such as complaints and refunds, please contact the American Bankruptcy Institute at (703) 739-0800.

ABI acknowledges that in some instances there will be persons who need to attend an educational seminar for CLE credit who are not able to pay the full registration fee. ABI will handle such instances on a case-by-case basis and will work with the individual on alternative solutions. For persons who cannot meet the full registration rate, ABI will offer a reduced rate based on what the individual can reasonably afford to cover the cost of meals and materials. For persons unable to pay a reduced rate, we may allow the individual to work at our registration area for a few hours during attendee check-in, or assist in conference set-up. ABI also has reduced rates for government employees, professors, law clerks and students. Illinois Attorneys: If registration fees are more than \$500, attorneys who qualify will receive at least 50% reduction in the registration fee. For information on tuition assistance, send an e-mail to jguirguis@abiworld.org.

ABI NORTHEAST SCHOLARSHIP PROGRAM

Limited scholarship funds are available for those who cannot afford to attend the program. Please send your request for approval to Jennifer Guirguis at jguirguis@abiworld.org. Space is limited.

NORTHEAST BANKRUPTCY CONFERENCE AND CONSUMER FORUM RATES

	Regular (5/6/17-6/9/17)	Late (after 6/9/17)
Northeast Bankruptcy Conference		
ABI Member	\$700	\$795
ABI Govt./Nonprofit ABI Member	\$450	\$475
New ABI Member*	\$995	\$1,090
New Govt./Nonprofit ABI Member*	\$545	\$570

Northeast Consumer Forum

ABI Member	\$345	\$395
New ABI Member*	\$595	\$645

* Includes a one-year ABI membership for first-time members — a \$325 value! You must be an ABI member to attend. Membership is individual and nonrefundable. If your membership has expired, select the member rate and add in your membership renewal fee.

register online at

abi.org/events

ABI Member Exhibitor Registration** \$1,600

New ABI Member Exhibitor Registration*** \$1,925

Additional Booth Representative \$375

** Includes one 6' table and full registration for one booth representative.

*** Includes one 6' table and full registration for one booth representative AND a one-year ABI membership.

the
northeast
24TH ANNUAL **12TH ANNUAL**
BANKRUPTCY CONFERENCE **CONSUMER FORUM**
JULY 20-23, 2017 **JULY 20-22, 2017**



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66 CANAL CENTER PLAZA • SUITE 600 • ALEXANDRIA, VA 22314

Earn up to 10.25/12
hours of CLE/CPE credit,
including 2.75/3 hours of
ethics, at the Northeast
Bankruptcy Conference



Earn up to 8.75/10.5
hours of CLE/CPE credit,
including 1.25/1.5 hours
of ethics, at the Northeast
Consumer Forum

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